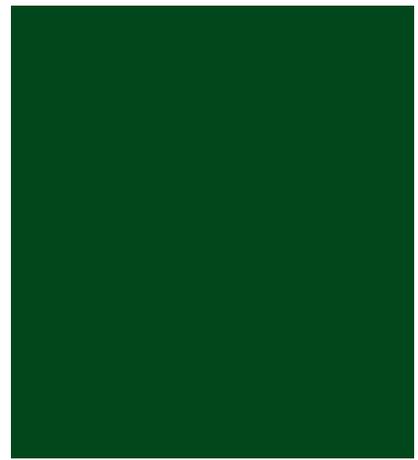


**XPERT**  
TECHNOLOGIES



**METIS** <sup>TM(p)</sup>  
Smart Agent

The logo for METIS Smart Agent is displayed on a dark green background. The logo consists of a stylized, green, four-petaled flower-like symbol. To the right of the symbol, the word "METIS" is written in a bold, white, sans-serif font, with a trademark symbol (TM) and a small (p) in superscript. Below "METIS", the words "Smart Agent" are written in a smaller, white, sans-serif font.



## METIS<sup>TM(p)</sup> Smart Agent offers a variety of integrated tools solving automation challenges.

With METIS Smart Agent, companies can accomplish time-consuming and repetitive manual tasks quickly, efficiently and effortlessly. Users bypass all of the complex programming that is usually required to create automations with the use of simple drag and drop maneuvers. Individual steps are assembled into a complete task, thus creating a customized workflow.

METIS Smart Agent allows companies to access the complete METIS environment using commands, tools, and scripting languages. It comes with a library of more than one hundred actions including WatchDog, helping users trace actions for further analysis.



## How companies are using METIS Smart Agent. The short case study.

Most companies manage KPIs through scorecards, web-based cockpits or usual ERP clients. Moreover, they often distribute e-mails with attached reports.

Leveraging this information requires people to proactively invest their valuable time in collecting information.

Thanks to METIS Smart Agent, companies may prepare tasks in advance that need to be executed whenever pre-defined thresholds have been reached.

Example: ACME targets small and medium-sized firms with fire and safety technologies. A sales manager decides to focus special attention on waterproof fire detectors since their preparation requests a lot of expertise and resources. Obviously, this sales manager wants to be alerted each time this particular kind of detector appears in a quote.

In such a case, traditional companies would count on human capacity to collect or report information which often leads to misunderstandings or oversights. With METIS Smart Agent, our sales manager can easily create a simple visual procedure which ensures that he is alerted immediately as soon as his detector appears in a quote. Alerts can take on several forms : e-mail, SMS, pop-ups, etc.

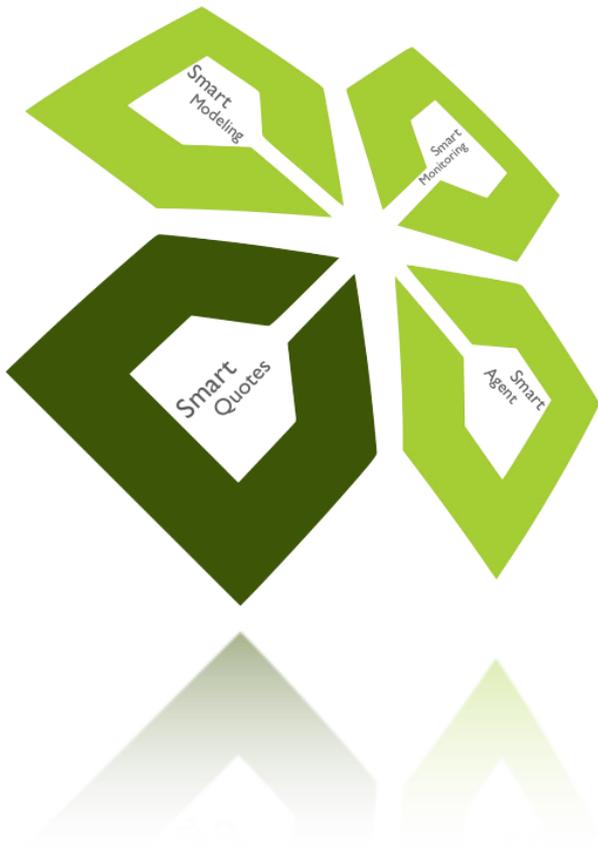
This example stresses two major advantages. Firstly, there is no need for charging people with additional monitoring tasks. Secondly, the sales manager focuses on customer relations instead of losing time in reviewing quotes and statistics.

\* Key Performance Indicators like: weighted pipeline, orders on hand, orders, revenue, etc.

## METIS<sup>TM(p)</sup> Smart Agent

Sooner or later every individual, business, or organization is challenged to perform repetitive or complex procedures on their platforms. Whether the task is searching or collecting data, batch processing, or building documents using data from multiple sources, most computer users could benefit significantly from a powerful automation tool. METIS Smart Suite offers a variety of integrated tools and technologies and allows each company to solve their automation challenges with its capacity to be designed from the ground up.

METIS Smart Agent delivers customizable automation to customers without the necessity of writing any scripts, routines, or computer code. Users of METIS Smart Agent create their own "automation procedures" by following a simple drag-and-drop process. Similar to a designer elegantly paring items together, users select the individual steps of their task. These are then assigned to pre-crafted automation nuggets which are then to be executed in a specific order. The result: A uniquely comprised workflow.



*“Firms enjoying Best-in-Class performance are up to 3.3 times as likely to use integrated sales and product configurators compared to industry average”*

Source: Tailoring Products to Customer



## More than 200 companies worldwide use our products

Your enterprise environment and the surrounding global market is moving faster and faster. You need to be ready and set to go with the flow of your ever-changing business requirements. By managing complexity, protecting expertise and speeding up your sales processes, you'll have the agility to serve up your business content in context daily. In this way, everyone can make better decisions faster—improving customer service, enhancing workforce efficiency and achieving better return on your technological investments. Simplifying things allows you to significantly decrease costs.

For more information

Please contact your Xpert Technologies representative or visit:  
[xpert-technologies.ch/solutions/metis](http://xpert-technologies.ch/solutions/metis)

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 Rte André Piller 33a  
 CH-1762 Givisiez  
 Switzerland

Printed in Switzerland

04-10

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